

**RANTIZO®**

**BUYING A  
DRONE IS THE  
EASY PART.**

**GETTING  
EXPERT  
SUPPORT...**


**WE'VE GOT YOU  
COVERED.**

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**RANTIZO**


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**T40**  
0%

DJI T40

[See Overview](#) [Start Course](#)



**Contractor Resources**  
0%

Contractor Resource

[See Overview](#) [Start Course](#)



**Support & Repair**

**Insurance**

**In-Person Training**

**Online Learning**

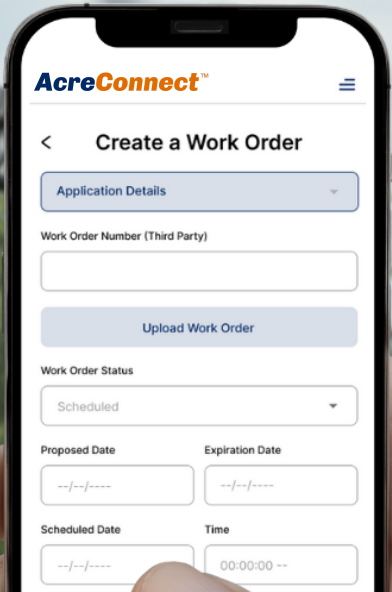
**Peak Season Hotline**

**Regulatory Services**

**AcreConnect™ Software**

**As Applied Maps**

**Loan-A-Drone®**



**AcreConnect™**

**Create a Work Order**

Application Details

Work Order Number (Third Party)

Upload Work Order

Work Order Status: Scheduled

Proposed Date: --/--/----

Expiration Date: --/--/----

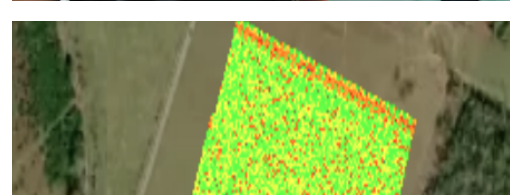
Scheduled Date: --/--/----

Time: 00:00:00 --



**Compliance Management**

**Financing**



**PUT OUR EXPERTISE TO WORK FOR YOUR BUSINESS.**

# FIND THE SUBSCRIPTION THAT IS RIGHT FOR YOU

## NEW FOR THE 2024 SEASON

This year, we've looked at what services operators use the most, considering what you need to maximize flying time and minimize downtime. We've put together both a standard subscription package and the option to pick and choose services. Our goal is to deliver better value for ALL customers.



## FLY MORE

### OUR MOST POPULAR SUBSCRIPTION

Designed for operators who want to maximize their time flying, with minimal downtime or investment in paperwork, reporting, and compliance. This package allows operators to quickly stand up or continue providing spray drone services and gives them the tools to deliver better service.

Includes management of the application for your own Part 137 Operating Certificate, as well as full flight operations management, *AcreConnect™* software, applicator skills training, discounted insurance rates (priced separately by drone), full access to the online learning management system and basic support, including our peak season extended hours.

## MIX-N-MATCH

### BUILD YOUR OWN SUBSCRIPTION

Designed for operators who already have a Part 137 Operating Certificate, and want the additional support and benefits that come from flying with the nation's largest operator network. Choose the services that work for your business, and build your own subscription.

- **INSURANCE + ACRECONNECT™ SOFTWARE BUNDLE**
- **TRAINING**
- **SUPPORT & REPAIR**
- **AcreConnect™ SOFTWARE**
- **BUSINESS SERVICES AND FINANCING**

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# SUBSCRIPTION OVERVIEW

\* All subscriptions are annual

<b>AcreConnect™ Software</b>	<b>Fly More Subscribers</b>	<b>Mix-N-Match</b>
Premier	<b>INCLUDED</b>	\$1,000 per user
Essentials		\$500 per user
<b>Support and Repair</b>	<b>Fly More Subscribers</b>	<b>Mix-N-Match</b>
Activation Support	<b>INCLUDED</b>	Free with purchase of drone
Basic Support		\$1,000 per drone
Full Service Support & Repair	\$2,500 for first drone, \$1,000 per additional drone (up to 3 drones) Enterprise pricing above 3 drones	
<b>Training</b>	<b>Fly More Subscribers</b>	<b>Mix-N-Match</b>
Virtual, Live Facilitated Training	<b>INCLUDED</b>	<b>×</b>
Ground School - Online, On-Demand Learning Platform		Included with Basic or Full Service Support
Advanced Training Modules		<b>×</b>
In Person Training	\$2,500 first pilot- \$1,500 per additional pilot	
<b>Insurance</b>	<b>Fly More Subscribers</b>	<b>Mix-N-Match</b>
Premier	<b>DISCOUNTED</b>	<a href="#">Great Rates- Click Here</a>
<b>Additional Services</b>	<b>Fly More Subscribers</b>	<b>Mix-N-Match</b>
Loan-A-Drone®	\$1,000 per drone	<b>×</b>
Billing	\$3,000	<b>×</b>

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# ***FLY MORE***

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## **OUR MOST POPULAR SUBSCRIPTION**

Designed for operators who want to maximize their time flying, with minimal downtime or investment in paperwork, reporting, and compliance. This package allows operators to quickly stand up or continue providing spray drone services, and gives them the tools to deliver better service.

Includes management of the application for your own Part 137 Operating Certificate as well as full flight operations management, *AcreConnect™* software, applicator skills training, discounted insurance rates (priced separately by drone), full access to the online learning management system and basic support.

***FLY MORE* \$6,000 for first drone - additional \$1,500 per drone (up to 3 drones)  
Custom enterprise pricing for more than 3 drones**

## **WHAT'S INCLUDED**

- Managed application for a Part 137 Operating Certificate and 44807 aircraft exemption
- Training to fly and apply to Rantizo Operating Standards
- All compliance reporting and tracking as required by the FAA
- Discounted rates on insurance
- Applicator Skills training
- Specialty Skills modules
- Includes unlimited users for Basic Support and Software
- Full access to Online Learning Management System, including Ground School access
- Premier access to *AcreConnect™* software

The FAA has specific reporting requirements for Part 137 certificates that must be maintained. In addition, insurance companies require operators to maintain compliance with all state and federal regulations. Rantizo maintains the highest standards of reporting and compliance, so our operators can fly with confidence.

With the *Fly More* subscription, an operator can start flying as soon as they are trained and authorized. You can rely on Rantizo's experience as the largest network of spray drone operators in the U.S., to ensure that you are trained to the operating standards required for safety and compliance. In addition, we'll work with you to manage the application for your own Part 137 Operating Certificate. And as a *Fly More* subscriber, you'll continue to benefit from Rantizo compliance reporting and tracking.

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# SUPPORT

## CHOOSE THE SUBSCRIPTION FOR YOUR BUSINESS

Our customer support team is there for you. Last year, nearly 100% of our customers reached out – 1,456 service calls alone – and we were there, for every one of them. Our goal is to get you back up and flying quickly and safely.

**Full Service Support - \$2,500 for first drone - additional \$1,000 each (up to 3 drones)  
Custom enterprise pricing for more than 3 drones**

**Full access to wraparound support and online training to deliver better service. No extra repair labor costs for your drones. Great discounts on parts.**

- **ALL REPAIR LABOR INCLUDED-** DJI certified technician repair- maintaining warranty validity
- Advanced troubleshooting with subject matter experts
- DJI genuine parts discount- 10%
- Omni-channel support call, text, email, ticket portal with peak season support hours
- Access to online learning management system, including Ground School & Operator Resources
- In field warranty/ repair support
- Access to Rantizo's knowledge base materials
- Self-serve online parts store

\*See Terms & Conditions

### **Basic Support - \$1,000 per drone**

- Hotline access for basic troubleshooting
- Online learning management system with Ground School & Operator Resources access
- Omni-channel support call, text, email, ticket portal with peak season support hours
- Self serve online parts store
- Included in *Fly More* Subscription

\*See Terms & Conditions

### **Activation Support - Included with the purchase of a drone from Rantizo**

- DJI-certified technicians will help you activate your drone so you are ready to fly once the drone is unboxed. Talk to a real person – not a DJI hotline.

\*See Terms & Conditions

# TRAINING

As the largest network of spray drone operators in the U.S., we've seen it all. Our training helps you take advantage of all that experience. Our applicator skills training will not only get you flying safely, but also teach you the skills you need to deliver better service to your customers. Whether it is online at your own pace, a live virtual training class or in-person at one of our facilities, you gain the skills you need to grow your business.

## **Rantizo Applicator Skills Training - Included with *Fly More* Subscriptions**

- Virtual instructor-led online, live, 3-day training:
  - Safety / Compliance
  - Best Practices
  - Job & Drone set up / efficiency basics
  - Chemical PPE / safe handling skills
  - Chief Pilot certification assessment
- Online interactive training platform
- Video meetings with DJI-certified trainers
- Comprehensive knowledge base access
- Networking forum
- DJI-certified instructors

## **Rantizo Applicator Skills - \$2,500 (first person) - \$1,500 (each additional)**

- Online 3-day ground school
- 2-day in-person workshop skills training
- Located in Iowa City, IA or ACC Austin, TX
  - Weather determines location
- DJI-certified instructors

## **Online Learning Management System - Included with *Fly More*, *Basic* and *Full Service Support***

- Ground School access (details below)
- Operator Resources
  - Maintenance tutorials
  - Checklists
  - Updates from DJI
  - Use cases, best practices, & pro tips



## **RANTIZO GROUND SCHOOL**

Ground School provides crucial instruction for: adhering to regulations, ensuring safety, becoming familiar with drone operations, maximizing Rantizo support, implementing crash response protocols, proper chemical mixing, and mastering PPE use. This foundational framework is an essential asset to the success of your spray drone business.

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# INSURANCE

Accidents happen. It's important to have the coverage you need so that you can worry less and fly more. Rantizo has provided insurance for our operators for years, allowing us to negotiate great rates and pass on those savings to you. *Fly More* subscribers receive additional discounts on insurance. Additionally, if you purchase Insurance from Rantizo you will get access to our *AcreConnect™* software for free in year one.

## Insurance Overview- See Detailed Terms and Conditions

Insurance Features	Elite Coverage
Comprehensive Chemical Coverage- Bodily Injury & Property Damage Limits	\$300k Each Occurrence; <b>\$2M Aggregate</b>
Aircraft Liability - Non-Chemical - Bodily Injury & Property Damage Limits	\$1M - Each Occurrence
Deductible	10%
Aircraft Hull Insurance	Yes - Replacement Coverage - Drone for Drone

## Insurance Pricing (Per Drone)

DJI Drone Model	<i>Fly More</i> Subscribers	Elite Coverage Only
T10	<b>\$4,250</b>	\$5,500
T30	<b>\$4,500</b>	\$5,750
T40	<b>\$4,950</b>	\$6,250

\*See Terms & Conditions

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# AcreConnect™

## NEW FOR THE 2024 SEASON

Our *AcreConnect*™ software, available on your phone and laptop, will help you minimize downtime, office time and notebook time by automating work order management, product usage reports and As Covered map generation. Those tools help you save time, bill faster and more accurately, plus verify the work was done correctly.

### ESSENTIALS SUITE

- Work order creation & management
- Product usage reports for easy billing
- As Covered Maps
- Collection & storage of compliance data

**\$1,000 annually, per user**  
**Introductory Discount - \$500 for 2024**

### PREMIER SUITE

*\*Included with Fly More subscription\**

- All the features of Essentials, **PLUS**
- Comprehensive management and reporting of compliance data
- As Applied Maps – detailed verification

**\$2,000 annually, per user**  
**Introductory Discount - \$1,000 for 2024**

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## LOAN-A-DRONE®

Exclusive option for *Fly More* subscribers – designed to get you back in the air and flying quickly after an accident or to help complete a big job.

### Loan-A-Drone® - \$1,000 per Drone

- Drone-for-drone loaner for time of repair
  - Insurance
  - Warranty
- Access to drone rental for a maximum of 5 consecutive days
  - Supplement your fleet on a temporary basis
  - \$250/day for additional days- limited to 20 days per year or until drone repair are completed
- Operator responsibilities:
  - Supplies own props and nozzles
  - Pays all shipping costs

\*See Terms & Conditions

## BILLING

Exclusive option for *Fly More* subscribers-- Simplify billing to your customers with wraparound service.

### Rantizo Billing - \$3,000

- Bill on behalf of services for your customers
- Saves time and cost of investing in billing personnel and software

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# FINANCING OPTIONS

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Looking for funds to get you flying? Rantizo has you covered. We have partnered with *APPROVE* financing to provide you with access to a wide range of competing lenders and great rates. You are even able to finance your annual subscriptions. The online application takes just minutes and you can get access to the money you need to start or grow your drone operation, today.

## Financing Overview - See Detailed Terms and Conditions

- **Flexible Limits:** Our financing partner strives to provide you with access to all of the funds that you need to grow your business. There is no artificial limit to the amount you are allowed to borrow, for qualified borrowers. Our partner is also able to provide financing for purchases as low as \$1,500.
- **Quick Decision:** Get the answer you need, today. Nearly 50% of financing applications have a decision within 4 hours. 75% of applicants receive a decision within one business day.
- **Total Business Loan:** Roll your total business investment into one, easily-financed packaged. You are able to finance much more than just the drone itself. 70% of the loan must be tangible assets (drones, batteries, equipment, etc.), but you are also able to finance 'soft costs'- such as the *Fly More* subscription, support, insurance, training, etc. Up to 30% of the total loan value can be 'soft costs'.
- **Competitive Rates:** Lenders compete to give you the best rates possible. On average, rates range from the single digits for qualified to borrowers up to standard credit card rates for borrowers with limited or less-qualified history.



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**DELIVER  
BETTER  
SERVICE.**

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